

Associate Investment Manager (e-mobility)

Engagement: 2-year consulting contract

Location: London, Nairobi or Paris

Mirova, an affiliate of Natixis Investment Manager, is a conviction-based, B-Corp certified management company that offers its clients investment solutions combining the search for financial performance with environmental and social impact. As a 'mission-led' organisation, thanks to multidisciplinary teams united around the same vision, Mirova seeks to direct capital towards the needs of investment in a real, sustainable and value-creating economy.

With more than €25bn in assets under management, Mirova has become an international leader in sustainable finance in both listed and unlisted assets, and has a global presence, with offices in Paris, London, Luxembourg, Boston, Nairobi and Singapore. Mirova has recently launched the [Gigaton strategy](#), with Mirova SunFunder as the Investment Advisor.

[Mirova SunFunder](#) is a world-leading debt financier to distributed solar companies and projects in Sub-Saharan Africa, with a team of 40 people spanning 15 nationalities across offices in Nairobi, Paris, London, comprising experienced renewable energy investment professionals that are driven by a desire to scale distributed energy solutions to solve energy poverty and climate change. Our mission is to pioneer and scale climate investments in underserved markets. We make debt investments in distributed energy and climate projects and companies in emerging markets globally.

Our Gigaton strategy will deepen our footprint in financing the clean energy transition in Sub-Saharan Africa, while also expanding into new geographies in Asia, branching out from solar and into other forms of renewable energy generation, and exploring new high impact segments like e-mobility, energy efficiency, agri-energy, and storage.

We are hiring an Associate Investment Manager, on a 2-year consulting contract, to join our investment team based in London, Nairobi, or Paris to support our expansion and impact with a particular focus on e-mobility and other innovative and high impact segments. As an Associate Investment Manager your primary responsibility will be to take a lead on



expanding our e-mobility pipeline and work directly on transactions, particularly those such as emerging 2- and 3-wheeler business models that benefit lower income users, while providing research, analysis, and training in various aspects of e-mobility and other innovative sectors for the Mirova SunFunder team.

You will work as part of our investment team and partner with the legal, ESG, risk, compliance, and portfolio management teams to grow our portfolio of high impact debt investments in existing and new markets and/or segments in a responsible manner.

Key responsibilities:

Lead e-mobility origination and investments:

- Lead e-mobility origination efforts and support wider pipeline composition by using networks, developing client relationships from an early stage and maintaining those relationships through the investment cycle.
- Lead the full investment cycle for transactions including origination, desk and onsite due diligence and credit risk assessments of existing and/or potential counterparties, building relationships, negotiating and structuring transactions to financial close. Focus on e-mobility transactions while also working across the investment sectors targeted within the Gigaton strategy depending on workload and need.
- Develop and manage client relationships, lead negotiation of transaction terms and documentation.
- Manage internal and external stakeholders to ensure a smooth process from identification through to financial close.
- Maintain high quality relationships with e-mobility customers for portfolio monitoring purposes and to ensure we cater to their scaling needs, as well as flag potential events of default and or areas of concern.
- Provide support for clients where waivers, amendments, or restructures may be required.
- Represent the company at conferences, seminars and other relevant events in the region or worldwide, as required.

Others:

- Lead, organize or participate in company trainings, conferences and learning initiatives.
- Contribute to the training and development of our investment analysts particularly based on your e-mobility expertise, including by sharing e-mobility insights and resources.



- Ad-hoc priority tasks as they arise (e.g. helping on investor site visits / due diligence requests particularly related to e-mobility).

What we are looking for:

- Driven by our mission to finance e-mobility among other innovative clean energy to help solve climate change and energy poverty.
- Networks and expertise in the e-mobility sectors, preferably in Africa and/or Asia and including segments (e.g. 2- or 3-wheelers) that benefit lower income users.
- Low ego and has a learning mindset that thrives in a fast-paced environment.
- Demonstrates a genuine interest in understanding business models and the inherent risks.
- Detail oriented, a critical thinker and can question assumptions.
- Is familiar with producing pitch decks and information memoranda.
- Demonstrable financial modelling skills is an advantage.
- Strong written and oral communicator in English.
- A proven, proactive problem solver.
- A solid team player who is willing to put in the extra hours and do what it takes to provide high quality and timely outputs that are required to close a deal.

Required experience:

- At least 5 years' work experience with (preferably e-mobility) corporate finance advisory, private equity, project finance, debt structured finance, or project development in Africa or other emerging markets having worked for an investment advisory firm, investment fund or company.
- Demonstrable knowledge from working in or studying e-mobility sectors, with understanding of the socio-economic development factors related to e-mobility in Africa and/or Asia.
- Strong academic records from a top-tier institution.
- French speaking capability is a plus.



You will be expected to embrace opportunities for learning to allow your skills to continuously be tested and flourish. We celebrate and promote diversity in backgrounds and opinions. In the end, we care about results, and we show flexibility (e.g. working from home). In return, we expect that our team members give their best. Our goal is to create a job opportunity and work environment where you will be motivated to excel daily and have lots of fun while you're at it.

Compensation:

Compensation will be based upon your experience and skills. We offer generous benefits, a unique work culture that strongly encourages a healthy life-work balance, and an opportunity to work with a fun, passionate and talented team.

To apply:

Please send a brief cover letter and a 1-page CV to jobs@sunfunder.com, "Associate Investment Manager (e-mobility)" in the subject line. Your cover letter should not summarise your CV, but rather specify why you believe you would be a good fit for the Mirova SunFunder team.

Application deadline: will be accepted on a rolling basis up to COB 31 May 2023.

Target start date: ASAP.

